

CLAIM LISTING

The following is a complete listing of the claims pending in the current application:

1. (Currently Amended) A method of financing by a financier of an asset management firm by obtaining a revenue share interest in the asset management firm, and excluding the financier from taking an ownership interest during a predetermined period of time ~~the term~~ of the revenue share interest, and excluding debt, the method comprising:

negotiating terms for obtaining a revenue share interest in the asset management firm,

providing financing by the financier to the asset management firm,

receiving a ~~predefined share of revenue of the asset management firm (a revenue share interest)~~ revenue share interest for the a predetermined period of time, wherein the revenue share interest is a predefined share of the revenue of the asset management firm,

wherein, no ownership interest in the asset management firm is received during the predetermined period of time ~~term~~ of the revenue share interest, and no debt is used.

2. (Original) The method of claim 1, further comprising:
evaluating the revenue share interest at least in part using a probabilistic analytical model.

3. (Original) The method of claim 1, wherein the financing is provided to the asset management firm in connection with a succession, restructuring, buyout event or other liquidity or capital needs of the firm or its owners.

4. (Currently Amended) The method of claim 1, further comprising:
terminating the revenue share interest at the end of the predetermined period of time, and upon termination of the revenue share interest, converting the revenue share interest to an ownership interest in the asset management firm, callable by the asset management firm.

5. (Currently Amended) The method in claim 331, further comprising:
extending the predetermined period of time ~~term~~ of the revenue share interest, if the revenue targets are not met, and
reducing the predetermined period of time ~~term~~ of the revenue share interest, if the revenue targets are exceeded.

6. (Currently Amended) The method in claim 331, further comprising:
increasing the amount of the revenue share interest if revenue targets are not met, and
decreasing the amount of the revenue share interest, if revenue targets are exceeded.

7. (Original) The method in claim 1, further comprising:

changing a term of the revenue share interest based on a comparison of
actual business performance to a quantitative target level.

Claims 8-24 (cancelled).

25. (Currently Amended) A method of financing by a financier of a business
by obtaining a revenue share interest in the business, and excluding the financier from taking an
ownership interest during a predetermined period of time ~~the term~~ of the revenue share interest,
and excluding debt, the method comprising:

negotiating terms for obtaining a revenue share interest in the business,
providing financing by the financier to the business,
receiving a ~~predefined share of revenue of the business (a revenue share~~
~~interest)~~ revenue share interest for a predetermined period of time, wherein the revenue share
interest is a predefined share of the revenue of the asset management firm,

wherein, no ownership interest in the business is received during the
predetermined period of time ~~term~~ of the revenue share interest, and no debt is used.

26. (Original) The method in claim 25, wherein the business is one of an
asset management firm, or any other financial services firm.

Claims 27-29 (cancelled).

30. (Previously Presented) The method in claim 1, wherein the negotiated terms include one or more of a fixed expiration date, a variable expiration date, a perpetual revenue share interest, a percentage of a callable ownership interest, a price of a callable ownership interest, an amount of financing, one or more earn-outs, a payment schedule, one or more buyout provisions, one or more required employment agreements for one or more employees, one or more required non-solicitation agreements for one or more employees, one or more objectives, pricing economics, one or more debt limitations, one or more debt guarantees, one or more negative pledges on revenue, one or more negative pledges on assets, priority, or one or more asset disposal restrictions.

31. (Previously Presented) The method in claim 25, wherein the negotiated terms include one or more of a fixed expiration date, a variable expiration date, a perpetual revenue share interest, a percentage of a callable ownership interest, a price of a callable ownership interest, an amount of financing, one or more earn-outs, a payment schedule, one or more buyout provisions, one or more required employment agreements for one or more employees, one or more required non-solicitation agreements for one or more employees, one or more objectives, pricing economics, one or more debt limitations, one or more debt guarantees, one or more negative pledges on revenue, one or more negative pledges on assets, priority, or one or more asset disposal restrictions.

32. (Currently Amended) A method of financing by a financier of an asset management firm by obtaining a revenue share interest in the asset management firm, and

excluding the financier from taking an ownership interest during a predetermined period of time
~~the term~~ of the revenue share interest, and excluding debt, the method comprising:

negotiating terms for obtaining a revenue share interest in the asset
management firm,

providing financing by the financier to the asset management firm,

receiving a ~~predefined share of revenue of the business (a revenue share~~
~~interest)~~ revenue share interest for a predetermined period of time, wherein the revenue share
interest is a predefined share of the revenue of the asset management firm,

evaluating the revenue share interest at least in part using a probabilistic
analytical model,

extending the predetermined period of time ~~term~~ of the revenue share
interest, if revenue targets are not met,

reducing the predetermined period of time ~~term~~ of the revenue share
interest, if revenue targets are exceeded,

increasing the amount of the revenue share interest if revenue targets are
not met,

decreasing the amount of the revenue share interest, if revenue targets are
exceeded, and

changing a term of the revenue share interest based on a comparison of
actual business performance to a quantitative target level,

wherein no ownership interest in the asset management firm is received by the financier
during the predetermined period of time ~~term~~ of the revenue share interest, and no debt is used,

and wherein the financing is provided to the asset management firm in connection with a succession, restructuring, buyout event or other liquidity or capital needs of the firm or its owners.

33. (New) The method of claim 1, wherein the terms depend on revenue targets.